

## NEOTION enlarges its CAM Portfolio with CryptoGuard Conditional Access System

Aubagne, 6<sup>th</sup> June 2016: NEOTION invites you to visit us at **ANGA COM 2016** and find out as part of its CAM portfolio the **CryptoCAM**.

NEOTION introduces a CAM certified as compatible with the **CryptoGuard Secure and Smart Conditional Access System (CAS)** for DVB Pay-TV solution for satellite, terrestrial and cable operators. The CryptoCAM allows Pay-TV operators to enhance the subscriber's viewing experience while keeping control over user content.

Indeed, the combined solution is a smart and small device that enables subscribers to decrypt their TV programs while directly plugged into the TV set, remains green and low power consumption equipment.

*"NEOTION is very pleased to affirm its partnership with Cryptoguard, a highly successful Swedish developer and vendor of CAS and DRM solutions. Flexibility, adaptability and customization to meet with our customers' satisfaction are a common motto for CryptoGuard and NEOTION and we are confident in being jointly successful in the CAM market!"* says Olivier DEMOLY - Sales and Marketing Director at NEOTION.

*"We are pleased to cooperate with NEOTION to provide high-grade security for its innovative CAM products. CryptoGuard's low entry cost and 'pay-as-you-grow" model makes it a viable option for any size of operator. We are delighted having NEOTION as one of our partners for our further success within the market"* says Hannu VUNNEL, Marketing Director at CryptoGuard.

Please feel free to visit NEOTION booth at ANGA, Stand H13 in Hall 10.2

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Press Release

## About NEOTION

NEOTION is a French high-tech company providing innovative solutions for the international Digital Television market since 2000.

NEOTION develops and distributes a wide range of DVB Conditional Access Modules (CAM) embedding the main Conditional Access Systems (CAS) to Pay-TV Operators across the globe. NEOTION is still investing on Secure Devices for Pay-TV industry adding new and innovative solutions according to the booming OTT adoption on the market during these last few years. NEOTION is offering first on its core-business the HbbTV CAM as the suitable single secure device in a connected environment, headless OTT gateways for satellite fully based infrastructures and recently smart home solutions, all as part of the OTT growing services.

NEOTION is largely involved as an active member of several Standardization and Digital TV committees, namely DVB, HBB TV and CI Plus LLP and more recently in ZigBee Alliance.

For further information about Neotion, please visit [www.neotion.com](http://www.neotion.com) and follow us on [@neotion](https://twitter.com/neotion) & [LinkedIn](https://www.linkedin.com/company/neotion).

For product information please contact [business@neotion.com](mailto:business@neotion.com) and for Press, please contact, [press@neotion.com](mailto:press@neotion.com)

## About CRYPTOGUARD

CryptoGuard was established in 2007 in Sweden, and since then it has been accepted and recommended for its highly secure and affordable content protection technology to pay TV operators all over the world. CryptoGuard is a flexible Conditional Access System (CAS) and Digital Rights Management (DRM) system for digital television. We are using a high-grade encryption scheme to meet the demands of service providers, broadcasters and operators. Our solution works well in all kinds of and any size of network. However, the business model facilitates even for smaller and medium sized operators to use the system.

Currently, CryptoGuard has customers in more than 30 countries and even some national operators have chosen CryptoGuard CAS. CryptoGuard has sales offices in Sweden, France, Poland, Peru, India, Rwanda and Thailand. CryptoGuard provides a flexible business model that gives the customers a powerful tool to maximize their profits and efficiency. The flexible business model means that CryptoGuard will always be the best choice, technically and economically, independently on the size of your operation.

WEBSITE: [www.cryptoguard.com](http://www.cryptoguard.com)

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