

## NEOTION expands partnership with Viaccess-Orca

**As an official referenced manufacturer for Viaccess-Orca's Adaptive Sentinel solution, NEOTION offers seamless integration with its Conditional Access Module**

*Aubagne, 6<sup>th</sup> June 2016:* NEOTION, a trusted provider of CAMs, announced today an expanded partnership with Viaccess-Orca, a global leader in the protection and enhancement of content services. NEOTION now offers seamless integration between Viaccess-Orca's [Adaptive Sentinel](#) dual card and cardless Conditional Access System (CAS) and its own Conditional Access Module (CAM) portfolio.

Based on software and hardware security, Viaccess-Orca's CAS provides operators with the best of both worlds, allowing them to run a single system from one vendor. The card responds to the most demanding security concerns of content owners while the cardless option allows for flexible and dynamic deployment.

Through the partnership, Viaccess-Orca's Adaptive Sentinel has been embedded in the certified NEOTION CIPlus 1.3 modules portfolio, providing pay-TV operators with secure content protection for satellite, terrestrial and cable applications. The combined solution ensures the delivery of premium content via a compact, green and smart design that enables the digital pay-TV industry to address the growing concern over piracy.

*"Viaccess-Orca and NEOTION have a longstanding working relationship, allowing us to provide customers with an innovative dual card and cardless solution that is both secure and flexible. Ultimately, this enables pay-TV operators to choose the best way to address the market: starting with a cardless-based solution, with the opportunity to move toward a card-based solution. This next step in our partnership with Viaccess-Orca is a solid basis for future CAM business development,"* said Olivier DEMOLY – Sales and Marketing Director at NEOTION.

*"Viaccess-Orca's Adaptive Sentinel solution is a unified, end-to-end card and cardless Conditional Access system that is secure and cost-effective, enabling quick time-to-market for pay-TV services. Together with NEOTION's CI Plus CAM, we offer even more flexibility, making it easy for operators to deliver content securely"* said Chem Assayag, EVP Marketing & Sales at Viaccess-Orca.



**Please feel free to visit NEOTION booth at ANG6A COM, Stand H13 Hall 10.2**

Press Release

## About NEOTION

NEOTION is a French high-tech company providing innovative solutions for the international Digital Television market since 2000.

NEOTION develops and distributes a wide range of DVB Conditional Access Modules (CAM) embedding the main Conditional Access Systems (CAS) to Pay-TV Operators across the globe. NEOTION is still investing on Secure Devices for Pay-TV industry adding new and innovative solutions according to the booming OTT adoption on the market during these last few years. NEOTION is offering first on its core-business the HbbTV CAM as the suitable single secure device in a connected environment, headless OTT gateways for satellite fully based infrastructures and recently smart home solutions, all as part of the OTT growing services.

NEOTION is largely involved as an active member of several Standardization and Digital TV committees, namely DVB, HBB TV and CI Plus LLP and more recently in ZigBee Alliance.

For further information about Neotion, please visit [www.neotion.com](http://www.neotion.com) and follow us on Twitter [@neotion](https://twitter.com/neotion) & [Linkedin](https://www.linkedin.com/company/neotion).

For product information please contact [business@neotion.com](mailto:business@neotion.com) and for Press, please contact, [press@neotion.com](mailto:press@neotion.com)

## About Viaccess-Orca

As a leading global provider of content protection, delivery, and discovery solutions, Viaccess-Orca is shaping the ultimate content experience. Through its integrated range of business-savvy products and solutions, Viaccess-Orca helps service providers in the cable, DTT, satellite, IPTV, and OTT industries gain a competitive edge in today's rapidly evolving multiscreen environment. By enabling service providers to securely deliver an engaging user experience on any device, Viaccess-Orca is reinventing the entertainment landscape. Viaccess-Orca is part of the Orange Group.

For more information, visit <http://www.viaccess-orca.com> or follow Twitter [@ViaccessOrca](https://twitter.com/ViaccessOrca) and [Linkedin](https://www.linkedin.com/company/viaccess-orca).

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