

PRESS RELEASE // COMMUNIQUÉ DE PRESSE

## NEOTION strengthens its partnership with M2M Solution by exhibiting its new Neohome

**Aubagne, France – September, 6<sup>th</sup>, 2016** – NEOTION, a leading provider in secure solutions for Digital Pay-Tv industry, unveils its Neohome secure smart home solution and ecosystem – in partnership with M2M solution.

Leading on from the strong success of its concept demo last year during IBC, NEOTION has developed a complete and secure Smart Home solution combining a gateway with home automation capabilities and a wide range of easy-to configure ZigBee and Z-Wave home sensors and accessories under its “Neohome” brand name.

Neohome provides a ready-to-deploy solution, which enables multiple smart home services to be offered across several home domains and smoothly converts the “traditional home” into a convenient and secure “smart home”.

Neohome merges the experience and know-how of M2M Solution - in firmware, Cloud-based services platform, user interfaces, cashing services and billing systems - to bring to Telco and Pay-Tv operators key elements to successfully enter into this competitive and fast-growing IoT world with a white-label and customizable solution.

The Neohome App, a simple & intuitive user interface that allows installers and homeowners to easily integrate accessories for smart home appliances, Security, Energy management, Home monitoring, Comfort and Personal assistance.



*“Forming a close partnership with M2M Solution, has been a great experience for both companies and based on complimentary skillsets, knowhow and market experience, we were able to build a common solution to cater for today’s operator needs. Furthermore, our solution will enable operators not only to quickly and effectively enter the smart home market but to seize new revenue growth opportunities by further monetizing their subscriber base. Neohome is a merger of the improved M2M Solution technical platform and services and the NEOTION long-term experience in secure devices and innovation.”* said Olivier DEMOLY, Sales and Marketing Director at NEOTION.

*“Neohome is a great opportunity for M2M Solution to reach a massive international market and it is a showcase of M2M Solution’s extensive customization capabilities. Addressing international telecom operators and broadcasters with a customizable smart home solution raises a technical challenge that only few smart home companies can take. M2M Solution has this great flexibility because it masters every brick of the technological chain: Hardware, Firmware, Applications and of course Service platform!”* explains Arnaud Duclap, COO of M2M Solution.

**Feel free to visit NEOTION booth at IBC, Hall 5 B53, for a live demo of Neohome.**

## > ABOUT NEOTION

NEOTION develops and distributes a wide range of DVB Conditional Access Modules (CAM) embedding the main Conditional Access Systems (Conax, CryptoGuard, DRE-Crypt, Irdeto, Verimatrix and Viaccess-Orca) to pay-TV operators across the globe.

NEOTION is still investing in secure devices for the Pay-TV industry adding new and innovative solutions according to the booming OTT adoption on the market during these last few years. NEOTION is offering first on its core-business the HbbTV CAM as the suitable single secure device in a connected environment, headless OTT gateways for satellite fully based infrastructures and recently Neohome, new smart home solutions, all as part of the OTT growing services.

NEOTION is largely involved as an active member of several standardization and digital TV committees, namely DVB and CI Plus LLP and more recently, ZigBee Alliance.

For product information please contact [business@neotion.com](mailto:business@neotion.com) and for Press, please contact, [press@neotion.com](mailto:press@neotion.com)

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## > ABOUT M2M Solution

Pionnier du marché du Smart Home en Europe, M2M Solution ([www.m2msolution.com](http://www.m2msolution.com)) met toute son énergie au service de solutions plug & play en marque blanche pour le compte de ses clients corporate (B2B). Compétence rare, M2M Solution maîtrise l'intégralité de la chaîne de conception et de production et agit en tant qu'intégrateur de solutions pour la maison connectée (électronique, firmware, interface home machine, infrastructure serveur, Back-office, front office).

Après Castorama, Myxyty, Sagemcom, Swisscom et maintenant NEOTION, M2M Solution confirme son ambition de devenir l'intégrateur de référence pour les solutions Smart home en marque blanches. M2M Solution a son quartier général à Sophia Antipolis, France.

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