

NEOTION and VESTEL unveil their USB Conditional Access Module for Pay-Tv Operators; a new Proof-Of-Concept demonstrated at IFA and IBC

A new secure DVB and optimised USB form factor device to protect Pay-Tv broadcast content delivery

Aubagne, 4th September 2015: NEOTION, a technology leader specialising in innovation and production of Secure Devices for the Digital Pay-Tv market, today **unveils in partnership with VESTEL, the biggest European TV manufacturer, a new form factor Secure Device, a USB CAM**, specifically designed for Pay-Tv Operators to protect content coming from the traditional broadcast linear TV source.

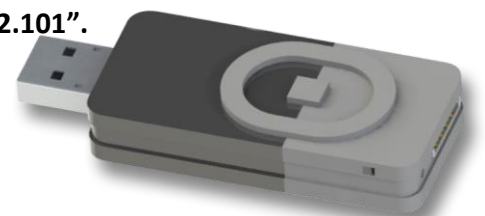
NEOTION is working on a new USB form factor device considering the USB technology as “the” form factor for new Pay-Tv merging markets where the Common Interface (DVB-CI PCMCIA) is not available on Host devices. The **NEOTION USB CAM** will benefit from the same advantages as the PCMCIA CAM, giving consumers an increased flexibility to view their TV content: a compact and wireless device with no additional cables and still using a single remote control, the TV one.

The NEOTION USB CAM is an **optimized and secure USB form factor device** matching with the content owners’ obligations to protect DVB broadcasting and premium linear content. The NEOTION USB CAM also embeds a **SIM card reader** and - based on the in-house NEOTION system-on-chip (SoC) - is fully compliant with Conditional Access System (CAS) vendors’ high security requirements. The NEOTION USB CAM combines security and simplicity in a **very compact size** 70 (L) x 26 (l) x 9(D) mm to allow Pay-TV industry a smooth transition to STB-less solution.

“We are very pleased to work with Vestel, the leading European TV manufacturer. Our goal is to enable our customers – Pay-Tv Operators - to offer a new cost-effective and user-friendly device for their linear content services without compromising on security or quality! The NEOTION USB CAM combines an innovative form factor and technical performance in a single device, and remains an operator-supplied client hardware device – first to create differentiation and then to keep control on QoS & Security, which is a real puzzle for our customers. We trust that this new Secure Device will help them to compete more effectively in the moving Pay-Tv landscape” said Nicolas STEFANELLI, Pay-Tv & Secure Devices Business Unit Technical Marketing Manager, at NEOTION.

“We are happy to collaborate with NEOTION to demonstrate a new secure device that perfectly fits to our TV sets. We are convinced that the USB CAM solution combined with Vestel’s TVs will respond to the needs of the TV operators outside Europe” said Hakan KUTLU, Deputy General Manager, Product Management, VESTEL Trade Co.

“Please, feel free to visit NEOTION booth at IBC for a live demonstration #Hall 4, B53, VESTEL booth at IBC #Hall 14, A20 for a live demonstration or VESTEL booth at IFA #8.2.101”.



Press Release



Illustration: a new Neotion USB CAM inserted in the USB slot of VESTEL TV

About VESTEL:

VESTEL are exhibiting at IFA2015 Hall 8.2, stand 101 and IBC 2015, Hall 14, stand A20 to showcase the latest line of digital satellite, terrestrial, cable, IP and OTT set-top box solutions, Ultra HD curved TV, Ultra HD Smart LED TV, hotel TV, educational display, digital signage, and video wall solutions. Leading the European market in digital products, VESTEL have established agreements with the major digital television operators in Europe for the production of digital television and set-top boxes.

For more information, please visit: <http://www.vestel.com.tr>

About NEOTION:

NEOTION is a French high-tech company providing innovative solutions for the international Digital Television market since 2000.

NEOTION develops and distributes a wide range of DVB CI & CI-Plus Conditional Access Modules (CAM) - based on in-house ASIC design and embedding the latest CA vendors' security requirements (Conax, DRE Crypt, Irdeto, Verimatrix, Viaccess-Orca) and operator profile customisation for delivery to Pay-TV operators across the globe.

Based on its core experience of ASIC and Security, NEOTION have developed and will launch an innovative gateway solution with home automation capability and a wide range of home automation devices under its new 'Neohome' brand. This solution will enable operators and broadcasters to combine broadcast content (linear and PayTV), broadband services (OTT) with home automation features and evolve to a full Smart Home solution which will also securely enable the distribution of video and audio in a multi-screen and multi-room environment.

NEOTION is a human size company of 100 people with 60% in engineering developments, 35 M€ dedicated to R&D and with more than 35 successfully registered patents. NEOTION is largely involved as an active member of several Standardization and Digital TV committees, namely DVB, HBB TV and CI Plus LLP.

For further information about Neotion, please visit www.neotion.com and follow us on Twitter [@neotion](https://twitter.com/neotion) & [LinkedIn](https://www.linkedin.com/company/neotion).

For product information please contact business@neotion.com and for Press, please contact, press@neotion.com